Evalueserve



New Opportunities in the Knowledge Economy



Evalueserve

Who we are, What we do...



Who We Are

- Global knowledge processes specialist
- Global team of 2,500 professionals
- Industry pioneer



What We Do

- Analyze, improve and execute knowledge intensive processes
- Proprietary technology and knowledge solutions
- On-site teams & scalable centers

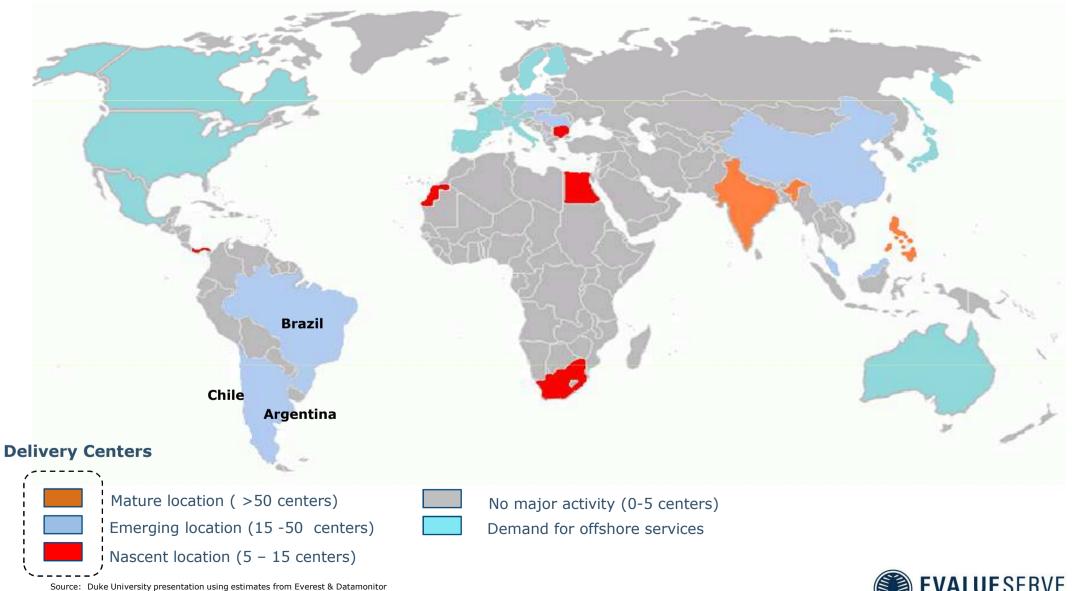


How You Benefit

- Productivity & quality and shorter time-to-market
- Bridging silos across different parts of a company
- New capabilities



Global Services Industry and CALA Emerging Option for Outsourcing Services...



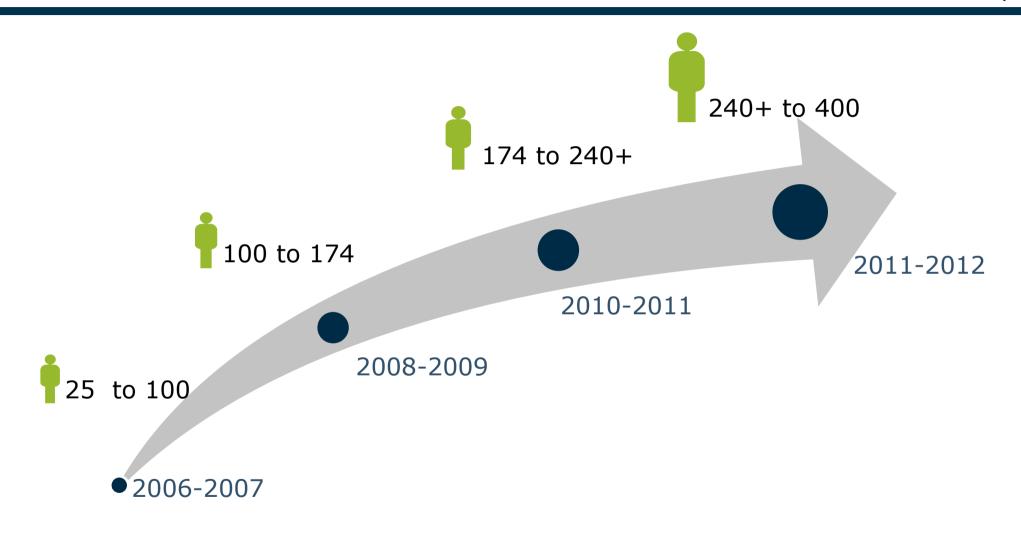
NASSCOM-CRISIL Report on Knowledge Services Industry



- Time zone overlap
- Availability of talent pool
- Strong Economy
- Ease of Business /Travel Visa



Latin America Journey How we have Grown...







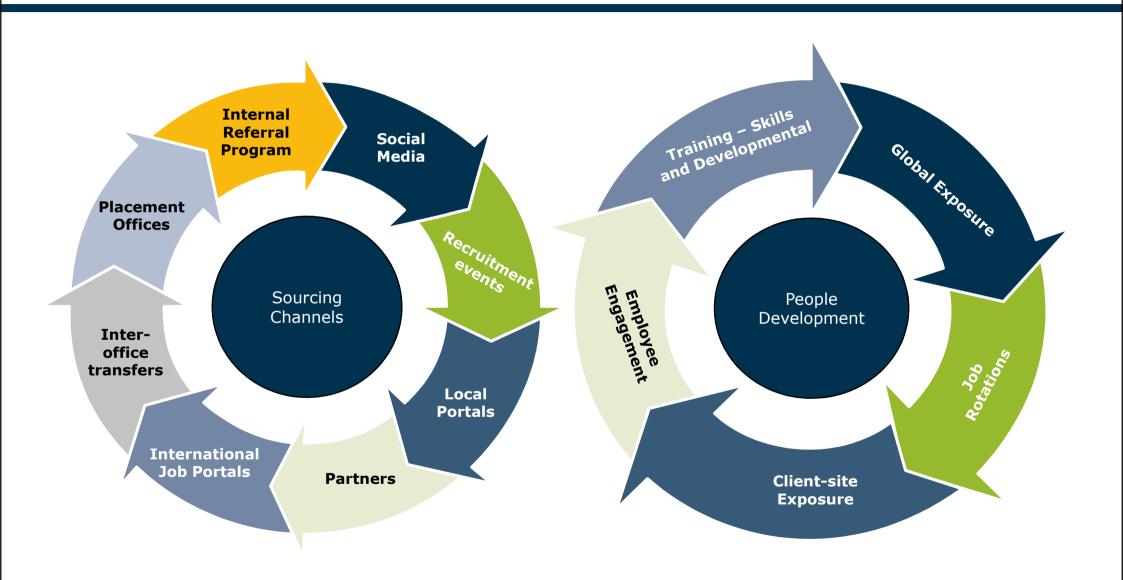




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Workforce

Recruitment & People Development...







2015E Global Services Industry in Chile

Key Services

- Professional Services
- Research & Analytics
- Engineering Services
- Software Application Dev.
- New Product Dev.
- R&D

Key Sectors

- BFSI
- Mining
- Logistics
- Healthcare
- Telecom
- Retail

Key Initiatives

- Entrepreneurial Ecosystem
- Investment in Human Capital
- Attract foreign knowhow and investments
- Replicate global best practices in the industry



What are the future implications for the knowledge economy in Chile

Develop the most important link – workforce and skill sets

- Need for technical skills such as SAS, COGNOS, Hyperion, SQL, C++, Business Objects
- Development of knowledge and skills required for serving international markets
 e.g. Derivatives, ETFs, healthcare analytics, accounting and insurance
- Modification of the educational curriculum and pedagogy to meet needs to global services firms
- Seek involvement from companies with knowledge and understanding of the skills in demand
- Promote English as a business language
- Build pipeline to support future growth



Supply 2010

Labor force – 8.090.000 Graduate Enrolment – 987.000 Graduates – 182.000 Global Services – 21.000

Demand 2015E

Global Services – 120.000

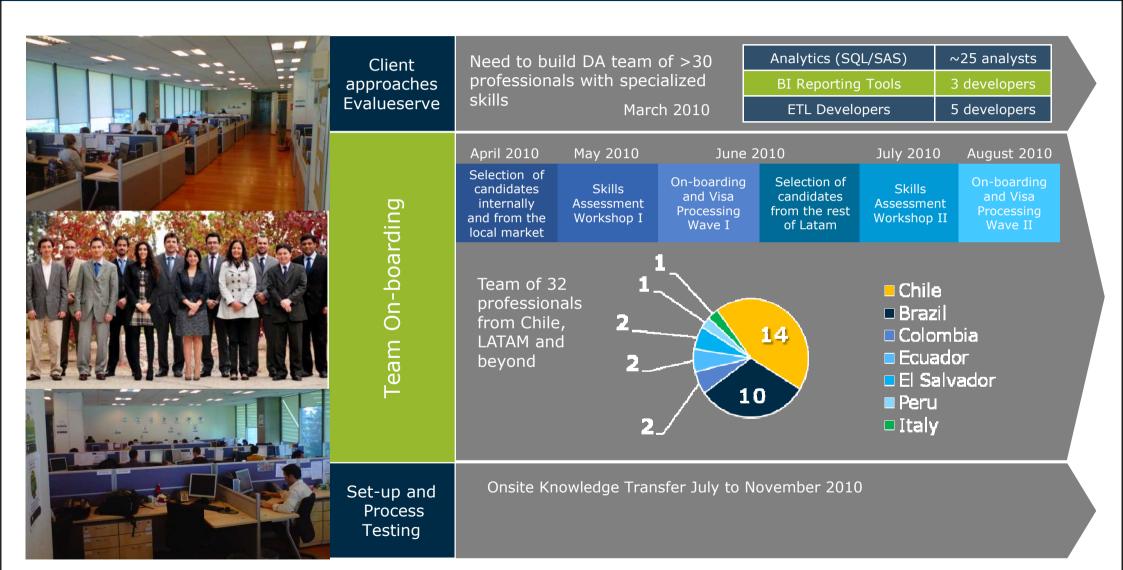
KPO - 28.000

ITO - 44.000

BPO - 48.000









Thank you for your attention.

