

November 2008

**GARY GEREFFI**

*Curriculum Vitae*

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**Current Positions:** Professor, Department of Sociology, Duke University  
Director, Center on Globalization, Governance, and Competitiveness

**Academic Background:** Ph.D. – Yale University, Sociology  
B.A. – University of Notre Dame, Sociology

**Selected Honors and Awards:**

Ewing Marion Kauffman Foundation grant, “U.S. Competitiveness and Global Innovation,” 2008-2009.  
Alfred P. Sloan Foundation grant, “The Engineering Outsourcing Debate: Comparing Engineering Graduates in the United States, India, and China,” 2006.  
International Labor Organization, 7<sup>th</sup> Nobel Peace Prize Social Policy Lectures (3 lectures), “The New Offshoring of Jobs and Global Development,” Kingston, Jamaica, December 5-7, 2005  
Polson Memorial Lecture, Cornell University, “The New Offshoring of Jobs and Global Development: Who Wins, Who Loses, and Who Calls the Shots?” Polson Institute for Global Development, October 28, 2005  
U.S. National Academies, member of Committee on Analyzing the U.S. Content of Imports and Foreign Content of Exports, Washington, DC, 2004-2006  
Rockefeller Foundation grant, “The Global Value Chains Initiative,” 2005-2008  
Alfred P. Sloan Foundation grant to organize a workshop on “Globalization, Employment, and Economic Development,” June 14-16, 2004, Rockport, Massachusetts < [http://www.soc.duke.edu/sloan\\_2004/](http://www.soc.duke.edu/sloan_2004/) >  
Director, Markets & Management Studies Program, Duke University, 1997-2003  
Simon Visiting Professorship in the School of Geography and the Manchester Business School, University of Manchester, UK, May 2003  
Ford Foundation grant, “The Development of Social and Environmental Certification Institutions: Corporate Accountability in Global Industries,” 2000-2002  
Howard Johnson Distinguished Teaching Award, Duke University, 1995-1996  
Woodrow Wilson Fellow  
Phi Beta Kappa

**Areas of Interest:**

Sociology of Development; Organization Theory and Multinational Corporations; Economic Sociology; Political Economy; Research Methods in Macrosociology; Social Change; Latin America; East Asia

**Languages:** Spanish (fluent); Italian, French and Portuguese (reading)

**Courses Taught:**

America in the Modern World System; Capstone Course in Markets & Management Studies; Comparative Sociology; Contemporary International Issues; Nations, Regions, and the Global Economy; North Carolina in the Global Economy; Organizations and Global Competitiveness; Organizations and Management; Political Economy of Development; Sociology of Business and Labor; Strategies of Comparative Analysis; Third World Development; Transnational Corporations in the World Economy

**Duke University Activities:**

Director, Center on Globalization, Governance, and Competitiveness, 2004-present.  
Director, Markets & Management Studies Program, 1997-2003  
Duke University Athletic Council, 2000-present  
Academic Priorities Committee, 1999-2003  
Executive Committee of the Graduate Faculty, Duke University, 1989-1991, 1995-1997  
Academic Council, Duke University, 1985-1987, 1993-1994  
Director of Graduate Studies, Department of Sociology, Duke University, 1988-1992  
Chair, Council on Latin American Studies, Duke University, 1981-1982, 1988-1990  
Director, Comparative Area Studies Major, Duke University, 1985-1986

**Professional Activities:**

Member, Committee on Analyzing the U.S. Content of Imports and Foreign Content of Exports, The National Academies, Washington, DC, 2004-2005  
Co-director, Global Value Chains Initiative, Rockefeller Foundation and Institute of Developing Studies, University of Sussex, Brighton, UK, 2000-2008 (see <http://www.globalvaluechains.org/>)  
Co-chair, Collaborative Research Network on "Globalization, Local Institutions, and Development," Social Science Research Council, New York, 1997-2002  
Member, Executive Committee of the Research Committee on Economy and Society, International Sociological Association, 1994-1998  
Chair, Section on Political Economy of the World-System, American Sociological Association, 1993-1994  
Member, Editorial Board of *American Journal of Sociology*, 1989-1991; 2001-2004  
Member, Editorial Board of *Competition and Change*, 1995-1996  
Member, Editorial Board of *Contemporary Sociology*, 1986-1990  
Member, Editorial Board of *International Organization*, 1986-1988  
Member, Editorial Board of *Latin American Research Review*, 1986-1988  
Referee for Economic and Social Research Council, United Kingdom  
Referee for the National Science Foundation, Washington, D.C.  
Referee for the Woodrow Wilson International Center for Scholars, Washington, D.C.

**Consulting Activities:**

Asian Development Bank; Environmental Defense Fund; Inter-American Development Bank; International Labor Organization; Kurt Salmon Associates (Atlanta, GA); Management Sciences for Health (Boston, MA); National Research Council (Washington, DC); Pan American Health Organization; United Nations Center on Transnational Corporations (New York); UNCTAD Program on Transnational Corporations; United Nations Economic Commission for Latin America and the Caribbean (ECLAC); United Nations Industrial Development Organization (UNIDO); U.S. Agency for International Development (USAID); U.S. Department of Labor; World Bank; World Health Organization.

## PUBLICATIONS

### Books:

- 2008 *Manufacturing Climate Solutions: Carbon-Reducing Technologies and U.S. Jobs* (Gary Gereffi, Kristen Dubay and Marcy Lowe). Durham, NC: Center on Globalization, Governance & Competitiveness, Duke University. Electronic access: <http://www.cggc.duke.edu/environment/climatesolutions>
- 2006 *The New Offshoring of Jobs and Global Development*. ILO Social Policy Lectures. Geneva: International Institute for Labor Studies and International Labor Organization. Electronic access: <http://www.ilo.org/public/english/bureau/inst/download/newoff.pdf>
- 2003 *Latin America in the 21st Century: Toward a New Sociopolitical Matrix* (Manuel Antonio Garretón, Marcelo Cavarozzi, Peter S. Cleaves, Gary Gereffi, and Jonathan Hartlyn). Boulder, CO: Lynne Rienner Publishers.
- Translated (Spanish): *América Latina en el siglo XXI: Hacia una nueva matriz sociopolítica*. Santiago, Chile: LOM Ediciones, 2004.
- 2002 *Free Trade and Uneven Development: The North American Apparel Industry after NAFTA* (Gary Gereffi, David Spener, and Jennifer Bair, co-editors). Philadelphia, PA: Temple University Press.
- 2001 *The Value of Value Chains: Spreading the Gains from Globalisation* (Gary Gereffi and Raphael Kaplinsky, co-editors). Special issue of the *IDS Bulletin*, Vol. 32, No. 3, July. Brighton, UK: Institute of Development Studies at the University of Sussex.
- 1994 *Commodity Chains and Global Capitalism* (Gary Gereffi and Miguel Korzeniewicz, co-editors). Westport, CT: Greenwood Press (hardcover) and Praeger (paperback).
- 1990 *Manufacturing Miracles: Paths of Industrialization in Latin America and East Asia* (Gary Gereffi and Donald L. Wyman, co-editors). Princeton, NJ: Princeton University Press.
- Translated with a new Preface for the Chinese edition: Shanghai Far East Publishers, Shanghai, People's Republic of China, 1996.  
(制造奇迹：拉美与东亚工业化的道路 加里杰·里菲 唐纳德·怀曼编 上海远东出版社 1996)
- 1983 *The Pharmaceutical Industry and Dependency in the Third World*. Princeton, NJ: Princeton University Press.
- Translated and updated (Spanish): *Industria farmacéutica y dependencia en el Tercer Mundo*. México, D.F.: Fondo de Cultura Económica, 1986.

### Recent Research Reports:

- 2008 "How the Disciple Became the Guru" (Vivek Wadhwa, Una Kim De Vitton and Gary Gereffi). Report funded by the Ewing Marion Kauffman Foundation, July 23. Electronic access: [http://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=1170049](http://papers.ssrn.com/sol3/papers.cfm?abstract_id=1170049)
- 2008 "The Globalization of Innovation: Can India and China Cure the Global Pharmaceutical Market?" (Vivek Wadhwa, Ben Rissing, Gary Gereffi, John Trumphor, and Pete Engardio). Report funded by the Ewing Marion Kauffman Foundation, June 11. Electronic access: [http://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=1143472](http://papers.ssrn.com/sol3/papers.cfm?abstract_id=1143472)

- 2008 “The Governance Structures of U.S.-Based Food and Agriculture Value Chains and Their Relevance to Healthy Diets” (Gary Gereffi, Joonkoo Lee, and Michelle Christian). Report prepared for the Healthy Eating Program, Robert Wood Johnson Foundation, June.
- 2007 “China’s Impact on North Carolina’s Major Industries.” Written testimony for the U.S.-China Economic and Security Review Commission Hearing on “China’s Impact on the North Carolina Economy: Winners and Losers.” Kenan Conference Center, University of North Carolina at Chapel Hill, September 6, 2007. Electronic access: [http://www.uscc.gov/hearings/2007hearings/hr07\\_09\\_06.php](http://www.uscc.gov/hearings/2007hearings/hr07_09_06.php)
- 2007 “Intellectual Property, the Immigration Backlog, and a Reverse Brain Drain: America’s New Immigrant Entrepreneurs, Part III” (Vivek Wadhwa, Guillermina Jasso, Ben Rissing, Gary Gereffi, and Richard Freeman). Report funded by the Ewing Marion Kauffman Foundation, August 22. Electronic access: [http://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=1008366](http://papers.ssrn.com/sol3/papers.cfm?abstract_id=1008366)
- 2007 “Education, Entrepreneurship, and Immigration: America’s New Immigrant Entrepreneurs, Part II” (Vivek Wadhwa, Ben Rissing, Annalee Saxenian, and Gary Gereffi). Report funded by the Ewing Marion Kauffman Foundation, June 11. Electronic access: [http://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=991327](http://papers.ssrn.com/sol3/papers.cfm?abstract_id=991327)
- 2007 “Prospects for Canada in the NAFTA Automotive Industry: A Global Value Chain Analysis” (Timothy Sturgeon, Johannes Van Biesebroeck, and Gary Gereffi). Report prepared for Industry Canada, March 14. Electronic access: [http://www.cggc.duke.edu/pdfs/Industry%20Canada%20auto%20GVC\\_final%20draft\\_03-14-07.pdf](http://www.cggc.duke.edu/pdfs/Industry%20Canada%20auto%20GVC_final%20draft_03-14-07.pdf)
- 2007 “America’s New Immigrant Entrepreneurs, Part I” (Vivek Wadhwa, Annalee Saxenian, Ben Rissing, and Gary Gereffi). Report funded by the Ewing Marion Kauffman Foundation, January 4. Electronic access: [http://papers.ssrn.com/sol3/papers.cfm?abstract\\_id=990152](http://papers.ssrn.com/sol3/papers.cfm?abstract_id=990152)
- 2005 “Value Chain for the U.S. Cotton Industry” (Andrew Hutson, Monica Biradavolu, and Gary Gereffi). Report prepared for Oxfam America, March 4. Electronic access: [http://www.unc.edu/~hutson/oxfamamerica\\_cotton\\_vc%20combined%20documentv3\(8march05\).pdf](http://www.unc.edu/~hutson/oxfamamerica_cotton_vc%20combined%20documentv3(8march05).pdf)

#### **Journal Articles:**

- 2008 “Textile and Apparel Firms in Turkey and Bulgaria: Exports, Local Upgrading and Dependency” (Evgeni Evgeniev and Gary Gereffi). *Economic Studies* 17, 3: 148-179. [Journal published in Bulgaria.]
- 2008 “Value Chains, Networks and Clusters: Reframing the Global Automotive Industry” (Timothy Sturgeon, Johannes Van Biesebroeck, and Gary Gereffi). *Journal of Economic Geography* 8, 3 (May): 297-321.  
  
Reprinted: ITEC Working Paper Series (March 2008), Institute for Technology, Enterprise and Competitiveness (ITEC), Doshisha University, Kyoto, Japan. Electronic access: <http://www.itec.doshisha-u.jp/>
- 2008 “Skilled Immigration and Economic Growth” (Vivek Wadhwa, AnnaLee Saxenian, Ben Rissing, and Gary Gereffi). *Applied Research in Economic Development* 5, 1: 8-14.
- 2008 “Getting the Numbers Right: International Engineering Education in the United States, China, and India” (Gary Gereffi, Vivek Wadhwa, Ben Rissing, and Ryan Ong). *Journal of Engineering Education* 97, 1: 13-25.
- 2007 “North Carolina in the Global Economy: A Value Chain Perspective on the State’s Leading Industries” (Gary Gereffi, Ryan Denniston, and Mike Hensen). *Journal of Textile and Apparel, Technology and*

- Management* 5, 4 (Fall). Online journal:  
[http://www.tx.ncsu.edu/jtاتم/volume5issue4/global\\_economy.html](http://www.tx.ncsu.edu/jtاتم/volume5issue4/global_economy.html).
- 2007 “Where the Engineers Are” (Vivek Wadhwa, Gary Gereffi, Ben Rissing, and Ryan Ong). *Issues in Science and Technology* 23, 3 (Spring): 73-84.
- 2007 “Promessa e desafios do desenvolvimento.” *Tempo Social* [revista de sociologia da Universidade de São Paulo, Brazil] 19, 1 (junho): 233-248.
- 2007 “Wal-Mart in China” (Gary Gereffi and Ryan Ong). *Harvard Asia Pacific Review* 9, 1 (Winter): 46-49. Electronic access: [http://www.hcs.harvard.edu/~hapr/winter07\\_gov/index.html](http://www.hcs.harvard.edu/~hapr/winter07_gov/index.html)
- 2006 “Explaining Turkey’s Emergence and Sustained Competitiveness as a Full-Package Supplier of Apparel” (Binnur Neidik and Gary Gereffi). *Environment and Planning A* 38, 12: 2285-2303.
- 2005 “The Governance of Global Value Chains” (Gary Gereffi, John Humphrey, and Timothy Sturgeon). *Review of International Political Economy* 12, 1 (February): 78-104.
- Reprinted: Pp. 5-30 in *Sociological Problems*, Quarterly Journal of the Institute of Sociology, Bulgarian Academy of Science. Special Issue, “Changes of Work and Knowledge-Based Society” (edited by Rumiana Stoilova and Vassil Kirov). Vol. 39, 2007.
- Translated (Chinese): “Quanzhou jiazhilian zhili yanjiu” (The governance of global value chains). *Comparative Studies*, Vol. 29, March 2007, pp. 157-176.
- Translated (Italian): “La gestione delle catene di valore globali.” Pp. 55-83 in Giuseppe Tattara, Giancarlo Corò, and Mario Volpe (eds.), *Andarsene per continuare a crescere: La delocalizzazione internazionale come strategia competitiva*. Rome, Italy: Carocci editore, 2006.
- 2003 “The International Competitiveness of Asian Economies in the Global Apparel Commodity Chain.” *International Journal of Business and Society* 4, 2 (July): 71-110.
- 2003 “Upgrading, Uneven Development, and Jobs in the North American Apparel Industry” (Jennifer Bair and Gary Gereffi). *Global Networks* 3, 2 (April): 143-169.
- Reprinted: Pp. 58-87 in William Milberg (ed.), *Labor and the Globalization of Production: Causes and Consequences of Industrial Upgrading* (New York: Palgrave Macmillan, 2004).
- 2002 “Prospects for Industrial Upgrading by Developing Countries in the Global Apparel Commodity Chain.” *International Journal of Business and Society* 3, 1 (January): 27-60.
- 2001 “Local Clusters in Global Chains: The Causes and Consequences of Export Dynamism in Torreón’s Blue Jeans Industry” (Jennifer Bair and Gary Gereffi). *World Development* 29, 11 (November): 1885-1903.
- Translated and updated (Spanish): “Los conglomerados locales en las cadenas globales: la industria maquiladora de confección en Torreón, México” (Jennifer Bair and Gary Gereffi). *Comercio Exterior* 53, 4 (abril de 2003): 338-355.
- 2001 “Global Sourcing in the U.S. Apparel Industry.” *Journal of Textile and Apparel, Technology and Management* 2, 1 (Fall). Online journal: <http://www.tx.ncsu.edu/jtاتم/>.
- 2001 “The NGO-Industrial Complex” (Gary Gereffi, Ronie Garcia-Johnson, and Erika Sasser). *Foreign Policy*, 125 (July-August): 56-65.

- Translated and reprinted (Italian): “El contrato con i dinosauri.” *La Stampa* [Italy], no. 10 (agosto 2001): 28-32.
- 2001 “Beyond the Producer-driven/Buyer-driven Dichotomy: The Evolution of Global Value Chains in the Internet Era.” *IDS Bulletin* 32, 3 (July): 30-40.
- Revised and reprinted: “The Evolution of Global Value Chains in the Internet Era.” Pp. 19-34 in Andrea Goldstein and David O’Connor (eds.), *Electronic Commerce for Development* (Paris: Development Centre of the Organisation for Economic Co-operation and Development, 2002).
- 2001 “Globalisation, Value Chains and Development” (Gary Gereffi, John Humphrey, Raphael Kaplinsky, and Timothy J. Sturgeon). *IDS Bulletin* 32, 3 (July): 1-8.
- 2001 “Shifting Governance Structures in Global Commodity Chains, with Special Reference to the Internet.” *American Behavioral Scientist* 44, 10 (June): 1616-1637.
- 2001 “Las cadenas productivas como marco analítico para la globalización.” *Problemas del Desarrollo* [Universidad Nacional Autónoma de México, Mexico City, Mexico] 32, 125 (abril-junio): 9-37.
- 2000 “India’s Apparel Exports: The Challenge of Global Markets” (K.V. Ramaswamy and Gary Gereffi). *The Developing Economies* [Tokyo, Japan] 38, 2 (June): 186-210.
- 2000 “The Transformation of the North American Apparel Industry: Is NAFTA a Curse or a Blessing?” *Integration and Trade* 4, 11 (May-August): 47-95.
- 2000 “Torreón’s Blue Jeans Boom: Exploring La Laguna’s Full Package Solution” (Gary Gereffi and Martha A. Martinez). *Bobbin* 41, 8 (April): 44-54.
- Translated and reprinted (Spanish): “El auge del blue jean en Torreón: Explorando la evolución de La Laguna al paquete completo” (Gary Gereffi and Martha Argelia Martinez). *La Bobina* 32, 2 (marzo/abril 2000): 16-21.
- 1999 “International Trade and Industrial Upgrading in the Apparel Commodity Chain.” *Journal of International Economics* 48, 1 (June): 37-70.
- Translated and reprinted (Spanish): “Globalización, cadenas productivas y pasaje de naciones a eslabonamientos superiores. El caso de la industria internacional del vestido.” Pp. 89-134 in Jorge Basave, Alejandro Dabat, Carlos Morera, Miguel Ángel Rivera Ríos, and Francisco Rodríguez (eds.), *Globalización y alternativas incluyentes para el siglo XXI* (México, DF: Instituto de Investigaciones Económicas, Universidad Nacional Autónoma de México, 2002).
- 1998 “U.S. Companies Eye NAFTA’s Prize” (Gary Gereffi and Jennifer Bair). *Bobbin* 39, 7 (March): 26-35.
- Translated and reprinted (Spanish): “En búsqueda del desarrollo integrado en México: Del ensamble al ‘paquete completo’ en la industria exportadora de la confección.” *Trabajo* [Mexico City, Mexico] 1, 2 (julio-diciembre 1998): 155-168.
- 1998 “India’s Apparel Sector in the Global Economy: Catching Up or Falling Behind?” (K.V. Ramaswamy and Gary Gereffi). *Economic and Political Weekly* [New Delhi, India] 33, 3 (January 17): 122-130.
- 1997 “Global Shifts, Regional Response: Can North America Meet the Full-Package Challenge?” *Bobbin* 39, 3 (November): 16-31.
- 1997 “Competitividade e redes na cadeia produtiva do vestuário na América do Norte.” *Revista Latino-americana de Estudos do Trabalho* [Sao Paulo, Brazil] 3, 6: 101-127.

- 1996 "Global Commodity Chains: New Forms of Coordination and Control Among Nations and Firms in International Industries." *Competition & Change* 1, 4: 427-439.
- 1996 "Commodity Chains and Regional Divisions of Labor in East Asia." *Journal of Asian Business* 12, 1: 75-112.  
Reprinted: Pp. 93-124 in Eun Mee Kim (ed.), *The Four Asian Tigers: Economic Development and the Global Political Economy* (San Diego, CA: Academic Press, 1998).
- 1996 "Latin America in the Global Economy: Running Faster to Stay in Place" (Gary Gereffi and Lynn Hempel). *NACLA Report on the Americas* 29, 4 (January / February): 18-27.
- 1996 "Globalization's Winners and Losers." *Global Perspective* 8, 2 (Spring): 4-7.
- 1995 "State Policies and Industrial Upgrading in East Asia." *Revue d'économie industrielle* 71: 79-90. [Paris, France]  
Reprinted: Pp. 161-174 in David B. Audretsch (ed.), *Industrial Policy and Competitive Advantage*, Vol. 3 (Northampton, MA: Edward Elgar Publishing, 1998).
- 1994 "The Informal Economy in East Asian Development" (Lu-Lin Cheng and Gary Gereffi). *International Journal of Urban and Regional Research* 18, 2 (June): 194-219.
- 1992 "Regional Paths of Development" (Gary Gereffi and Stephanie Fonda). *Annual Review of Sociology* 18: 419-448.  
Reprinted: In Bryan Roberts, Charles Wood, and Bob Cushing (eds.), *The Sociology of Development* (Cheltenham, England: Edward Elgar Publishing, 1995).
- 1991 "The 'Old' and 'New' Maquiladora Industries in Mexico: What Is Their Contribution to National Development and North American Integration?" *Nuestra economía* 2, 8 (May-August): 39-63.  
Translated and reprinted (Spanish): Pp. 239-271 in Gustavo Vega (ed.), *Liberación económica y libre comercio en América del Norte: Consideraciones políticas, sociales y culturales* (México, D.F.: El Colegio de México, 1993).
- 1991 "Comment" on Ledivina V. Cariño, "Social Dimensions of Philippine Industrialization." *Regional Development Dialogue* 12, 1 (Spring): 194-197.
- 1990 "International Economics and Domestic Policies." *Current Sociology* 38, 2/3 (Autumn/Winter): 231-258.  
Translated and reprinted (Italian): Pp. 213-242 in Alberto Martinelli and Neil J. Smelser (eds.), *Sociologia economica* (Bologna, Italy: Società editrice il Mulino, 1995).  
Reprinted: Pp. 231-258 in Alberto Martinelli and Neil J. Smelser (eds.), *Economy and Society: Overviews in Economic Sociology* (Newbury Park, CA: Sage Publications, 1990).
- 1990 "Big Business and the State: East Asia and Latin America Compared." *Asian Perspective* 14, 1 (Spring-Summer): 5-29.
- 1989 "Rethinking Development Theory: Insights from East Asia and Latin America." *Sociological Forum* 4, 4 (Fall): 505-533.

- Revised and reprinted: Pg. 26-56 in A. Douglas Kincaid and Alejandro Portes (eds.), *Comparative National Development: Society and Economy in the New Global Order* (Chapel Hill, NC: University of North Carolina Press, 1994).
- Translated and reprinted (Spanish): Pp. 79-123 in Julio Echeverría (ed.), *Flexibilidad y nuevos modelos productivos* (Quito, Ecuador: Editores Unidos NARIZ DEL DIABLO, 1994).
- Translated and reprinted (Spanish): Pp. 49-96 in Alejandro Portes and A. Douglas Kincaid (eds.), *Teorías del desarrollo nacional* (San José, Costa Rica: Editorial Universitaria Centroamericana, 1990).
- Translated and revised (Spanish): "Repensando la teoría del desarrollo: experiencias del este de Asia y América Latina." *Foro internacional* 30, 1 (julio-septiembre, 1989): 36-65.
- 1989 "Development Strategies and the Global Factory." *The Annals of the American Academy of Political and Social Science*, 505 (September): 92-104.
- Translated and reprinted (French): "La perturbation NPI. Des stratégies de développement à reconsidérer." *Espaces Temps* [Paris, France] 45-46 (1991): 17-26.
- Reprinted: In *Economic Impact* (Number 70, 1990), pp. 51-57. A quarterly review of economics published and distributed in more than 100 countries (excluding the United States) by the U.S. Information Agency. About 65,000 copies are printed in English, Spanish, and Portuguese.
- 1989 "Los nuevos desafíos de la industrialización: observaciones sobre el Sudeste Asiático y Latinoamérica." *Pensamiento Iberoamericano*, 16 (julio-diciembre): 205-234.
- 1988 "La restructuración industrial en América Latina y Asia Oriental." *Foro internacional* 28, 3 (enero-marzo): 333-366.
- 1984 "Power and Dependency in an Interdependent World: A Guide to Understanding the Contemporary Global Crisis." *International Journal of Comparative Sociology* 25, 1 & 2 (March-June): 91-113.
- 1983 "Producción y comercialización de medicamentos básicos en América Latina y el Caribe: algunas experiencias nacionales y subregionales." *Comercio exterior* 33, 11 (noviembre): 1008-1017.
- 1983 "La industria farmacéutica mundial y sus efectos en América Latina." *Comercio exterior* 33, 10 (octubre): 879-893.
- Reprinted: In Mexico City's daily newspaper *El Día*, December 7, 8, and 9, 1983.
- 1982 "La internacionalización y la estructura de la industria farmacéutica mundial." *Economía de América Latina* 9 (2nd Semester): 219-228.
- 1981 "Transnational Corporations, Dependent Development, and State Policy in the Semiperiphery: A Comparison of Brazil and Mexico" (Gary Gereffi and Peter Evans). *Latin American Research Review* 16, 3: 31-64.
- Reprinted: In Peter Buckley and Pervez Ghauri (eds.), *Multinational Enterprises & Emerging Markets: Managing Increasing Interdependence* (Orlando, FL: Dryden Press Ltd., 1997).
- Reprinted: Pp. 203-235 in James L. Dietz (ed.), *Latin America's Economic Development: Confronting Crisis*, Second Edition (Boulder, CO: Lynne Rienner Publishers, 1995).
- Reprinted: In Stephan Haggard (ed.), *The International Political Economy and the Developing Countries*, Vol. II (Cheltenham, England: Edward Elgar Publishing, 1995).

- Reprinted: Pp. 159-190 in James L. Dietz and James H. Street (eds.), *Latin America's Economic Development: Institutionalist and Structuralist Perspectives* (Boulder, CO: Lynne Rienner Publishers, 1987).
- 1980 "Inversión extranjera y desarrollo dependiente: una comparación entre Brasil y México" (Peter Evans and Gary Gereffi). *Revista mexicana de sociología* 42, 1 (enero-marzo): 9-70.
- 1978 "Drug Firms and Dependency in Mexico: The Case of the Steroid Hormone Industry." *International Organization* 32, 1 (Winter): 237-286.
- Translated and reprinted (Spanish): Pp. 353-416 in Fernando Fajnzylber (ed.), *Industrialización e internacionalización en la América Latina*, Vol. II (México, D.F.: Fondo de Cultura Económica, 1981).
- 1977 "Los oligopolios internacionales, el estado y el desarrollo industrial en México: el caso de la industria de hormonas esteroides." *Foro internacional* 17, 4 (abril-junio): 490-541.
- Reprinted: Pp. 217-264 in Viviane B. de Marquez (ed.), *Dinámica de la empresa mexicana: perspectivas políticas, económicas y sociales* (México, D.F.: El Colegio de México, 1979).
- 1970 "Community Power in an Unincorporated Town." *Sociological Focus* 3, 4 (Summer): 41-65.

#### **Book Chapters:**

- 2009 "Global Commodity Chains, Market Makers, and the Rise of Demand-Responsive Economies" (Gary G. Hamilton and Gary Gereffi). Pp. 136-161 in Jennifer Bair (ed.), *Frontiers of Commodity Chain Research*. Stanford, CA: Stanford University Press.
- 2007 "Modelos de desarrollo y escalamiento industrial en China y México: el papel del comercio internacional y de la inversión extranjera directa." Pp. 279-306 en Enrique Dussel Peters (ed.), *Oportunidades en la relación económica y comercial entre China y México*. México, D.F.: CEPAL (Comisión Económica para América Latina).
- 2005 "The Global Economy: Organization, Governance, and Development." Pp. 160-182 in Neil J. Smelser and Richard Swedberg (eds.), *The Handbook of Economic Sociology*, 2<sup>nd</sup> ed. Princeton, NJ: Princeton University Press and Russell Sage Foundation.
- Translated (Italian): "La economía global: organización, *governance* y desarrollo." Pp. 47-103 in Eleonora Di Maria y Stefano Micelli (eds.), *Sistemas locales en las redes internacionales de producción* (Rome, Italy: Aracne, 2006).
- 2005 "Mexico's Economic Transformation Under NAFTA" (Gary Gereffi and Martha A. Martínez). Pp. 119-150 in Russell Crandall, Guadalupe Paz, and Riordan Roett (eds.), *Mexico's Democracy at Work: Political and Economic Dynamics* (Boulder, CO: Lynne Rienner Publishers).
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“Dependency and Development in an Era of Globalization.” Conference on “International Inequality, Then and Now: Revisiting Cardoso and Faletto’s *Dependency and Development in Latin America*.” Watson Institute for International Studies, Brown University. April 4-5, 2008.

“Global Value Chains, Industrial Upgrading and Governance: A Comparison of Mexico, China and India.” International seminar on “Innovación tecnológica y rentas económicas en las redes globales de producción: Un enfoque desde las estrategias de desarrollo.” Universidad Nacional Autónoma de México. Mexico City, Mexico. March 7, 2008.

“Multinational Corporations and Global Value Chain Analysis: Shifting Paradigms for Development.” International seminar on “Innovación tecnológica y rentas económicas en las redes globales de producción: Un enfoque desde las estrategias de desarrollo.” El Colegio de México. Mexico City, Mexico. March 6, 2008.

“Building/Re-Building State Capacity: Complement or Alternative to Private Monitoring Efforts?” Just Supply Chains Workshop. Massachusetts Institute of Technology, Sloan School of Management. Cambridge, MA. Jan. 11-12, 2008.

“The Changing Geography of Production and Upgrading Shifts in Apparel and Other Labor-Intensive Industries.” International conference on “Delocalisation of Labour Intensive Industries.” Jagiellonian University, Krakow, Poland. April 12-14, 2007.

Organizer, conference on “Nanotechnology and the Emerging Global Knowledge Economy.” Center on Globalization, Governance & Competitiveness, Duke University, March 29-30, 2007 (see agenda and papers at [http://www.cggc.duke.edu/nano\\_workshop.html](http://www.cggc.duke.edu/nano_workshop.html)).

### **Lectures in Recent Professional Meetings:**

“Global Services Offshoring: Trends and Impact in Latin America and the Caribbean.” Keynote address at seminar on “Offshore Corporate Services in Latin America and the Caribbean,” UN Economic Commission for Latin America and the Caribbean (ECLAC), Santiago, Chile, Nov. 18, 2008.

“A Global Value Chain Approach to Food Safety and Quality Standards” (Gary Gereffi and Joonkoo Lee). A Global Convergence Building Workshop on “From Crisis to a New Convergence of Agriculture, Agri-Food and Health,” sponsored by The Bill and Melinda Gates Foundation, McGill University, Montreal, Canada, Nov. 7-9, 2008.

“The Impact of Global Competition on Jobs and Skills in Latin America.” Panel on “The Future of Work in Latin America.” American Sociological Association, Annual Meeting, Boston, MA, August 1-4, 2008.

“A Global Value Chains Approach to Food, Health Diets, and Childhood Obesity” (Gary Gereffi and Michelle Christian). American Sociological Association, Annual Meeting, Boston, MA, August 1-4, 2008.

“Global Value Chains and Industrial Upgrading: Key Issues in Developed and Developing Economies.” Seminar on “Chile frente a las nuevas tendencias globales.” CEPAL (Comisión Económica para América Latina y el Caribe) and CORFO (Corporación de Fomento de la Producción), Santiago Chile. March 28, 2008.

“Global Value Chains and Industrial Upgrading in Developing Countries: Africa and China.” Common Market for Eastern and Southern Africa (COMESA), Eighth Meeting of the Committee on Agriculture. Victoria Mahe, Seychelles. March 12-13, 2008.

“Global Value Chains, Industrial Upgrading and Jobs in Large Emerging Economies: A Comparison of China, India and Mexico.” US Agency for International Development (USAID) Microenterprise Breakfast Seminar Series. Washington, DC. February 21, 2008.

“Nanotechnology, Commercialization, and Innovation: The Case of North Carolina.” American Association for the Advancement of Science (AAAS) Annual Meeting, Boston, MA. February 14-18, 2008.

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“Markets, Governance and Innovation Along the Local and Global Food Chains.” 2007 Health Challenge Think Tank: Ways Forward Toward “Health Friendly” Local and Global Food Chains, McGill University. Montreal, Canada. November 7-9, 2007

“Childhood Obesity in Developing Countries: A Global Value Chains Approach.” National Institute of Health conference, “Beyond Individual Behavior: Multidimensional Research in Obesity Linking Biology to Society.” Arlington, VA. October 10-12, 2007.

“How to Better Measure Global Value Chains” (with Timothy Sturgeon). Global Value Chains workshop, sponsored by Industry Canada. Ottawa, Canada. September 27, 2007.

“Prospects for Canada in the North American Automotive Industry” (with Timothy Sturgeon). Global Value Chains conference, sponsored by Industry Canada. Ottawa, Canada. September 25-26, 2007.